

# Penetration Testing for Grading & Assessment SaaS Co

## PROJECT DETAILS

 Cybersecurity, Application Testing

 Jul. 2025 - Nov. 2025

 Confidential

 *"What impressed us most was the combination of their technical depth and their ability to communicate findings clearly."*

## PROJECT SUMMARY

Stingrai Inc. conducted a comprehensive penetration test for a grading and assessment SaaS. The team performed manual and automated testing to identify vulnerabilities and strengthen the client's security.

## PROJECT FEEDBACK

Stingrai Inc. delivered a thorough, well-documented assessment that helped validate the client's existing security controls. The team was responsive, professional, and delivered exactly what the client needed. Stingrai Inc. was smooth, reliable, and kept the client informed throughout the project.

## The Client

Please describe your company and position.

I am an executive at Crowdmark

Describe what your company does in a single sentence.

Grading and assessment SaaS for higher education.

## The Challenge

What specific goals or objectives did you hire Stingrai Inc. to accomplish?

- Pen Test

 Executive,  
Crowdmark

 Other industries

 Toronto, Ontario

### CLIENT RATING

**5.0**

Overall Score

Quality: 4.0

Schedule: 5.0

Cost: 5.0

Would Refer: 4.5

## The Approach

How did you find Stingrai Inc.?

Referral

Why did you select Stingrai Inc. over others?

- Good value for cost
- Referred to me
- Company values aligned

How many teammates from Stingrai Inc. were assigned to this project?

2-5 Employees

Describe the scope of work in detail. Please include a summary of key deliverables.

Stingrai Inc. conducted a comprehensive penetration test covering our application, underlying infrastructure, and supporting services. The scope included external testing, authenticated application testing, and an assessment of potential attack paths an adversary might exploit. Their team performed manual and automated testing to identify vulnerabilities, misconfigurations, and opportunities to strengthen our overall security posture.

Key deliverables included:

A detailed penetration testing report outlining all identified findings, their severity, impact, and practical remediation steps.

A clear executive summary highlighting overall risk levels and high-level insights for non-technical stakeholders.

Technical evidence and walkthroughs demonstrating how each issue was discovered and how it could be exploited.

A remediation guidance package providing actionable recommendations and prioritized fixes based on industry best practices.

A review meeting where Stingrai walked us through the results,



answered questions, and ensured we fully understood the implications and next steps.

Overall, their work delivered a thorough, well-documented assessment that helped validate our existing security controls and identify targeted opportunities for enhancement.

## **The Outcome**

**What were the measurable outcomes from the project that demonstrate progress or success?**

Overall, their work delivered a thorough, well-documented assessment that helped validate our existing security controls and identify targeted opportunities for enhancement.

**Describe their project management. Did they deliver items on time? How did they respond to your needs?**

Stingrai's project management was smooth and reliable. They delivered all items on time and kept us informed throughout the engagement. Their team was responsive to our questions, quick to clarify details, and accommodating when we needed adjustments. Overall, communication was clear, timely, and easy to work with.

**What was your primary form of communication with Stingrai Inc.?**

- Virtual Meeting
- Email or Messaging App

**What did you find most impressive or unique about this company?**

What impressed us most was the combination of their technical depth and their ability to communicate findings clearly.



Are there any areas for improvement or something Stingrai Inc. could have done differently?

Nothing comes to mind. Stingrai Inc. was responsive, professional, and delivered exactly what we needed.

