

# Penetration Testing for B2B InsurTech Company

## PROJECT DETAILS

 Cybersecurity, Application Testing

 Aug. 2025 - Aug. 2025

 Confidential

 *"The engagement was handled with professionalism, technical depth, and a collaborative approach."*

## PROJECT SUMMARY

Stingrai Inc. was hired by a B2B insurtech company to conduct penetration testing on their platform. The team tested the client's app, infrastructure, and integrations to identify potential vulnerabilities.

## PROJECT FEEDBACK

Stingrai Inc. successfully identified the client's platform vulnerabilities, enabling them to address risks before being exploited. The team presented their findings clearly and maintained open communication throughout the engagement. Their professionalism and collaborative approach stood out.

## The Client

Please describe your company and position.

I am the founder at Capitawise. We are a B2B SaaS Insurtech bringing a financial intelligence platform for Insurers and Captives.

Describe what your company does in a single sentence.

Capitawise is a B2B Insurtech, bringing a purpose build financial intelligence platform for Insurers and Captives.

## The Challenge

What specific goals or objectives did you hire Stingrai Inc. to accomplish?

- We wanted to ensure the security aspects of our Intelligence platform as it is a critical part of our offering to prospects to provide a reliable platform for their data.

 **Akanksha Rais**  
Founder & CEO, Capitawise Ltd

 **Financial services**

 **London, England**

### CLIENT RATING

**5.0**

Overall Score

Quality: 5.0

Schedule: 5.0

Cost: 5.0

Would Refer: 5.0

## The Approach

How did you find Stingrai Inc.?

- Referral
- Other

Why did you select Stingrai Inc. over others?

- High ratings
- Pricing fit our budget
- Great culture fit
- Good value for cost
- Referred to me
- Company values aligned

How many teammates from Stingrai Inc. were assigned to this project?

2-5 Employees

Describe the scope of work in detail. Please include a summary of key deliverables.

Stingrai Inc. was hired to conduct penetration testing for our platform. The team tested the application, infrastructure, and integrations to identify potential vulnerabilities.

## The Outcome

What were the measurable outcomes from the project that demonstrate progress or success?

Stingrai uncovered potential vulnerabilities in the Capitalwise platform, giving the team a clear view of risks before they could be exploited. Penetration testing was accomplished efficiently. Stingrai uncovered potential vulnerabilities in the Capitalwise platform, giving the team a clear view of risks before they could be



exploited. Stingrai were very efficient and professional in all the dealings. The tests were carried out by a team of three people who tested our application for vulnerabilities, cyber threats and multiple user access levels.

### **Describe their project management. Did they deliver items on time? How did they respond to your needs?**

The findings were presented clearly, with practical remediation steps that were easy to understand and prioritize. This added immediate value to our security roadmap. The team maintained open communication throughout, quickly addressing questions and clarifying technical points, which helped our internal team stay aligned

### **What was your primary form of communication with Stingrai Inc.?**

Virtual Meeting

### **What did you find most impressive or unique about this company?**

The engagement was handled with professionalism, technical depth, and a collaborative approach that made the process both effective and efficient.

### **Are there any areas for improvement or something Stingrai Inc. could have done differently?**

We had no complaints with them for the services we availed. We would recommend Stingrai as they were fast and efficient with the contract process and the penetration testing itself. The findings were presented with clarity. They also gave us consideration as a startup and provided the service at a subsidised rate.

